



GEORGIA
FORESTRY
ASSOCIATION

MEMBER TOWN HALL

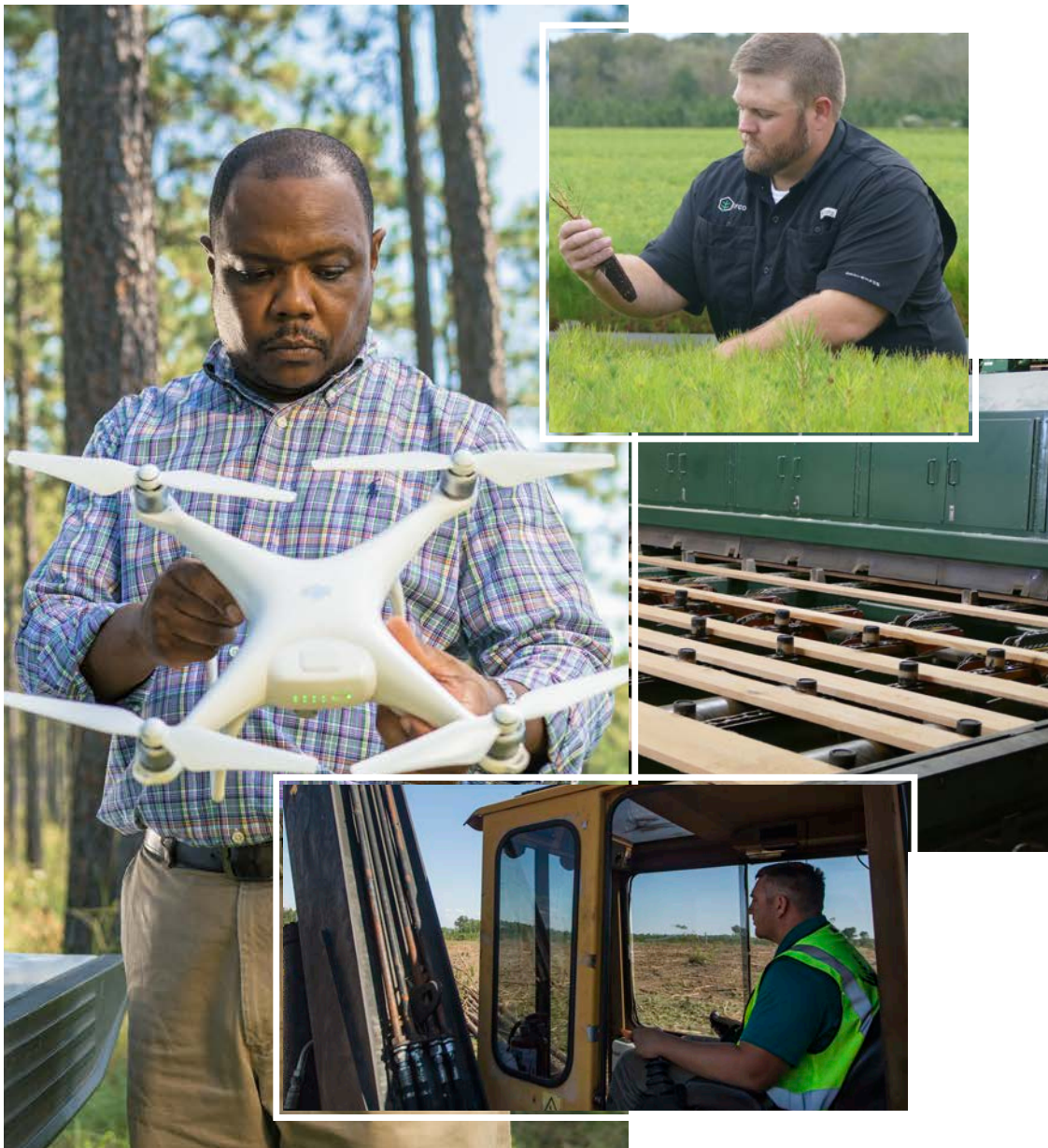
Keeping You Protected, Connected and Empowered

GFA ANTITRUST STATEMENT

- **All activities are to be conducted in strict compliance with antitrust laws.**
- Attendees are reminded that they are required to comply with the spirit and requirements of the antitrust laws.
- A free exchange of ideas on matters of mutual interest to attendees is necessary for the success of all meetings. Such an exchange of views is essential to the successful operation of every trade association. It is not the purpose of this policy to discourage the in-depth exploration of any matters of legitimate concern to meeting participants.
- The broad language of these laws suggests the scope of federal antitrust prohibitions by **forbidding any “agreement or understanding...to substantially lessen competition or tend to create a monopoly in any line of commerce.”**
- In particular, the antitrust laws prohibit:
 - **Discussing the fixing or regulating of prices**
 - **Discussing trading areas**
 - **Limiting or restricting the quantity of products to be produced**
 - **Discriminating against or excluding competitors**
- If a questionable topic is about to be discussed in connection with any gathering, whether or not a formal meeting, that discussion should be stopped and not resumed until approved by legal counsel.

TOWN HALL AGENDA

1. 2020-22 Vision Update
2. State Legislative Priorities
3. Member Breakouts
 - Operations & Manufacturing
 - Landowners & Managers
4. Foundation Update
5. Adjourn



2020-2022

VISION



GFA



FOREST RESOURCE TEAMS



**GEORGIA FORESTRY
FOUNDATION**

OUR TEAM



Andres Villegas
President & CEO



Tom Beyer
Vice President of
Government Affairs



Matt Hestad
Vice President of
Engagement



Tim Miller
Membership Director



Jo Hodges
Development Director



Michele Lawson
Operations Manager



Mike Gregory
Digital Marketing
Specialist



Amanda Rollins
Education Coordinator



Robert Farris
Ecosystem Services
Manager



Richard Royal
Political Advisor



Howard Lalli
Strategic Advisor

2021 STATE LEGISLATIVE PRIORITIES

**GFA'S CORE
PRINCIPLES**



PRIVATE PROPERTY RIGHTS



SENSIBLE TAXES & REGULATION



HEALTHY MARKETS



**Log Truck Configuration
& Safety Modernization**



**Addressing Outdated Law on
Timber Transactions**



**Sustainable Development
Carbon Registry Establishment**



**Improving Qualified Timberland
Property (QTP) Rules**



**Increasing Penalties for
Poaching**

BREAKOUT DISCUSSION



**LOGGING AND
MANUFACTURING
OPERATIONS**

**LANDOWNERS
AND MANAGERS**

HOUSE BILL 90

Addressing Outdated Law on Timber Transactions

SPONSORED BY



REP. BRUCE WILLIAMSON
R - Monroe

✓ KEY PROVISIONS

- Clarify that the Uniform Commercial Code (UCC) supersedes an outdated 1939 law governing timber transactions



Real Estate Purchase, Buyer in Ordinary Course Protection Doesn't Apply



Mill Purchases Stumpage Directly from Landowner

TIMBER TRANSACTIONS COMMON TODAY



A Wood Dealer Purchases Standing Timber from landowner, sometimes using the standing timber as Collateral for a loan

A Wood Dealer Severs Timber from Stump, Converting Real Estate into Personal Property that is a Commodity Good



Mills Purchasing This Timber as "Gatewood" are Purchasing Commodity Goods and are Buyers in the Ordinary Course of Business

Gatewood: Timber purchased at the mill's gates that it has no interest in until it crosses the scales, meets the mill specifications, and is unloaded from the log truck.

SENATE BILL 118

Log Truck Configuration & Safety Modernization

SPONSORED BY

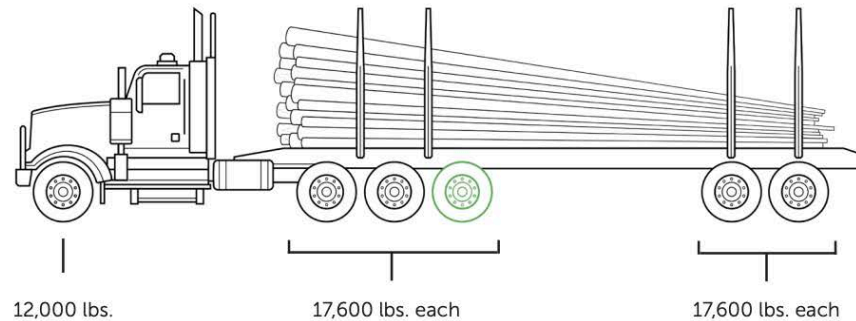


SEN. TYLER HARPER
R - Ocilla

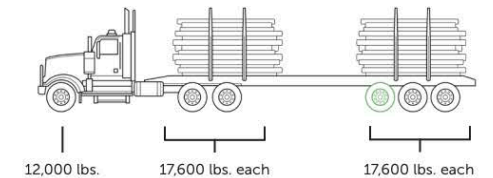
KEY PROVISIONS

- ✓ Creates a new, optional, special permit that allows for 100,000 lbs. Gross Vehicle Weight with a 6-axle configuration

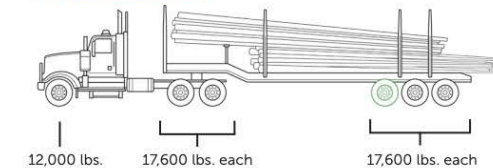
TRADITIONAL



DOUBLE BUNK



PLANTATION



HOUSE BILL 355

Sustainable Development Carbon Registry

SPONSORED BY



REP. MARCUS WIEDOWER

R - Watkinsville

✓ KEY PROVISIONS

- Expansion of the existing forest carbon registry created by the General Assembly in 2004
- The carbon registry is housed at the Georgia Forestry Commission.
- This act would expand the registry to include sustainable building products.
- The Director of the State Forestry Commission will be required to establish a committee to create the rules
- An independent validator (auditor) will grant carbon credits that will be registered by the GFC

HOUSE BILL 343

Increasing Penalties For Poaching

SPONSORED BY



REP. TREY RHODES

R - Greensboro

✓ KEY PROVISIONS

- Closes Key Loophole – “looking for arrowheads” (instead of hunting)
 - Law enforcement has the discretion to use the possession of hunting paraphernalia
- Increases Penalties on Repeat Offenders – raising the fines on second- and third-time offenders

HOUSE BILL 282

Improving Qualified Timberland Property Rules

SPONSORED BY



REP. STEVEN MEEKS

R - Screven

✓ KEY PROVISIONS

- Eliminating onerous application requirements such as a requirement to have a forest management plan or costly surveys
- Ensuring current use of timberland is properly considered in valuations of tracts
- Incorporating beneficial language from CUVA/FLPA that makes clear things like right of ways, railroad tracks, and highways do not split an otherwise contiguous tract, and prevent lands from being enrolled in QTP



GEORGIA FORESTRY

FOUNDATION



EDUCATION & LEADERSHIP



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VIRTUAL LEARNING JOURNEY **GEORGIA** **FORESTS II**

*An in-depth exploration of forestry
designed for grades 9-12*

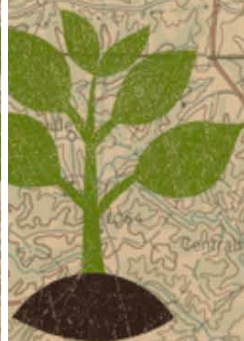
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FORESTRY



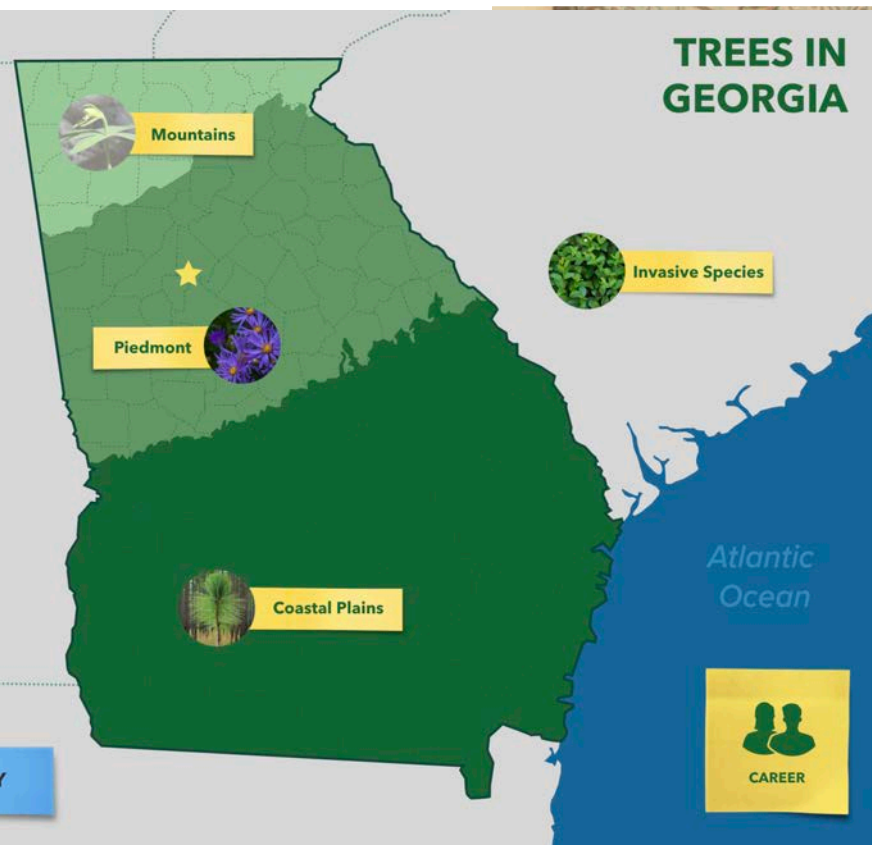
**OPERATIONS
AND PRODUCTS**



Sustainability



*Recreation and
Wildlife*



**TREES IN
GEORGIA**



Mountains



Piedmont



Coastal Plains



Invasive Species

Atlantic
Ocean



CAREER

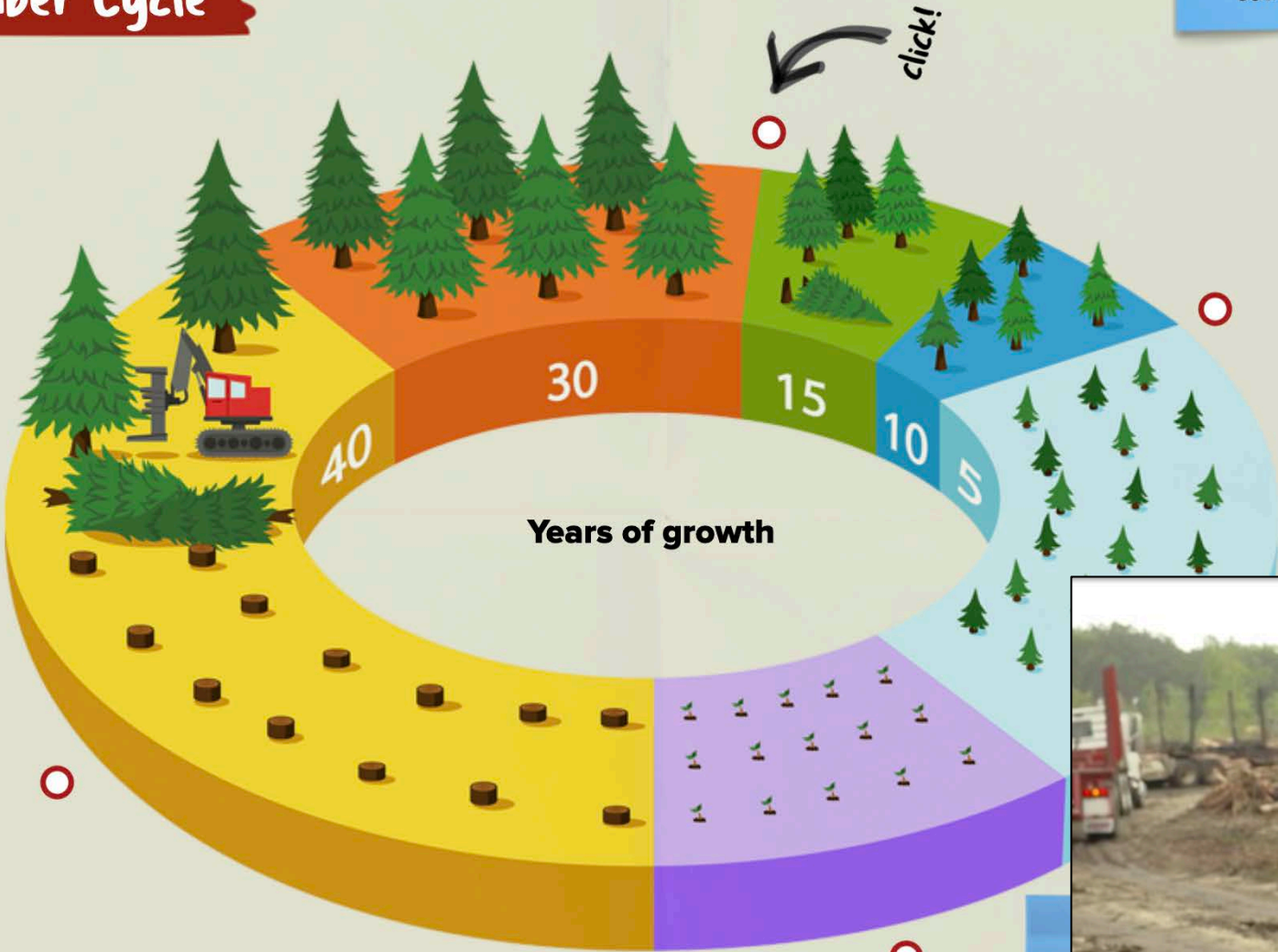


SUMMARY



Timber Cycle

Summary



VIRTUAL LEARNING JOURNEY
GEORGIA FORESTS
www.gfb.org/forests

HOW TO CALCULATE TIMBER VOLUME

Name: _____

Date: _____

Timber volume, also known as cord volume, is one of the ways a forester can evaluate the type of product trees can produce, such as saw logs or pulpwood. The volume of wood in a tree can be determined by the tree's height and diameter.

INSTRUCTIONS: Included in the table below is a sample set of pine tree heights and diameters. Use the volume table to determine the volume for each tree and record your data in the next table. Determine the total cord volume by adding all of the tree volumes together. Then multiply the total cord volume by the example pine weight factor of 5,500 pounds. Convert the weight into tons by dividing the total number of pounds by 2000.

Sample Set

Tree	1	2	3	4	5	6
DBH	18	22	10	12	20	17
HL	70	85	45	55	90	80

Volume Table

DBH	40	45	50	55	60	65	70	75	80	85	90	95
4	0.050	0.060	0.070	0.080	0.090	0.100	0.110	0.120	0.130	0.140	0.150	0.160
5	0.067	0.080	0.093	0.107	0.120	0.133	0.147	0.160	0.173	0.187	0.200	0.213
6	0.083	0.098	0.113	0.128	0.143	0.158	0.173	0.188	0.203	0.218	0.233	0.248
7	0.100	0.117	0.134	0.151	0.168	0.185	0.202	0.219	0.236	0.253	0.270	0.287
8	0.117	0.135	0.153	0.171	0.189	0.207	0.225	0.243	0.261	0.279	0.297	0.315
9	0.133	0.152	0.171	0.190	0.209	0.228	0.247	0.266	0.285	0.304	0.323	0.342
10	0.150	0.169	0.188	0.207	0.226	0.245	0.264	0.283	0.302	0.321	0.340	0.359
11	0.167	0.186	0.205	0.224	0.243	0.262	0.281	0.300	0.319	0.338	0.357	0.376
12	0.183	0.203	0.222	0.241	0.260	0.279	0.298	0.317	0.336	0.355	0.374	0.393
13	0.200	0.219	0.238	0.257	0.276	0.295	0.314	0.333	0.352	0.371	0.390	0.409
14	0.217	0.236	0.255	0.274	0.293	0.312	0.331	0.350	0.369	0.388	0.407	0.426
15	0.233	0.252	0.271	0.290	0.309	0.328	0.347	0.366	0.385	0.404	0.423	0.442
16	0.250	0.269	0.288	0.307	0.326	0.345	0.364	0.383	0.402	0.421	0.440	0.459
17	0.267	0.285	0.304	0.323	0.342	0.361	0.380	0.399	0.418	0.437	0.456	0.475
18	0.283	0.302	0.321	0.340	0.359	0.378	0.397	0.416	0.435	0.454	0.473	0.492
19	0.300	0.319	0.338	0.357	0.376	0.395	0.414	0.433	0.452	0.471	0.490	0.509
20	0.317	0.336	0.355	0.374	0.393	0.412	0.431	0.450	0.469	0.488	0.507	0.526
21	0.333	0.352	0.371	0.390	0.409	0.428	0.447	0.466	0.485	0.504	0.523	0.542
22	0.350	0.369	0.388	0.407	0.426	0.445	0.464	0.483	0.502	0.521	0.540	0.559

Tree	DBH	Height	Vol.
1			
2			
3			
4			
5			
6			

Total Cord Volume _____ x Weight Factor **5,500** = _____ lbs.

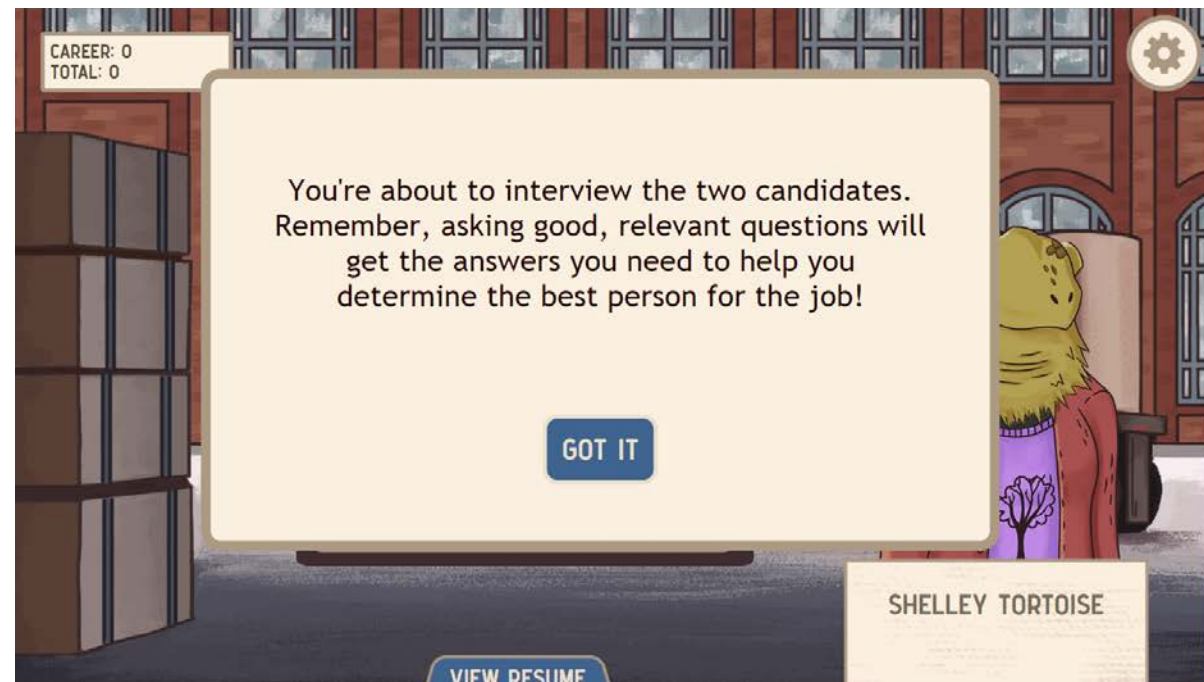
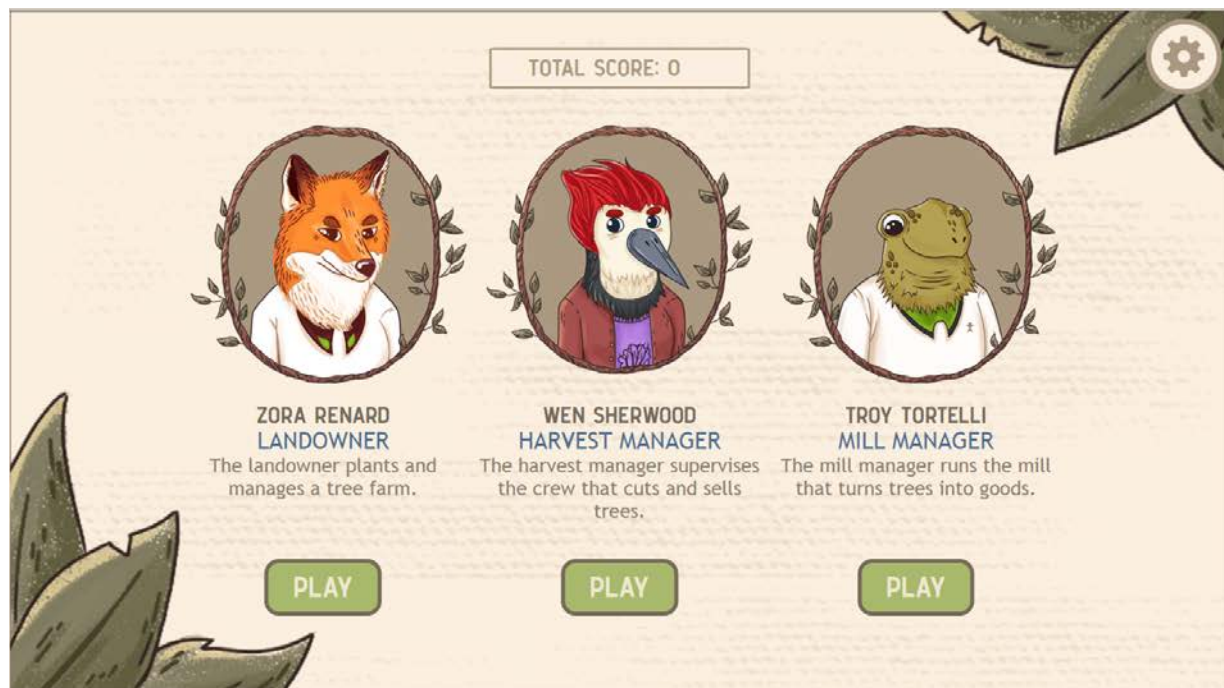
_____ lbs. ÷ **2,000** = _____ tons

To determine the cord volume of your own set of trees (minimum of 10), visit www.georgiaffa.org. Click on the FFA menu option, scroll down to the Career & Leadership Development Events link, then the Forestry Field Day link. There you will find the Forestry Field Day Senior Event Guide. Download the PDF to complete the **Timber Cruising for Cord Volume** activity.

HARRY SANDERS III
SANDERS LOGGING COMPANY



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ENVIRONMENT



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WORKING FORESTS

AN AT-SCALE SOLUTION TO OUR GREATEST CHALLENGES



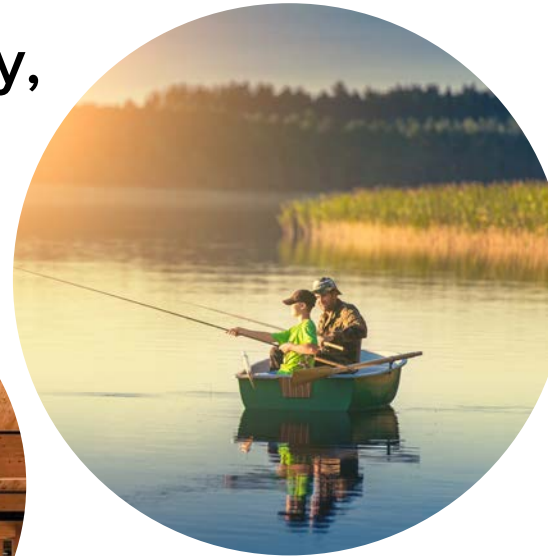
**Carbon
Reduction**



**Recyclability,
Circularity**



**Sustainable
Buildings**



**Clean
Water**



**Rural
Jobs**



**GEORGIA FORESTRY
FOUNDATION**

GROWING RECOGNITION OF WORKING FORESTS AS A SOLUTION



The Kendeda Building for
Innovative Sustainable
Design



ENVIRONMENT

Forest Water Stewardship Payments to Landowners

KEY PARTNERS



FORESTS & WATER CONNECTION INITIATIVE

WWW.FORESTSANDWATER.ORG

- ✓ **Phase I:** Identify Preferred Conservation Mechanisms
- ✓ **Phase II:** Develop NEW Conservation Tools & Economic Valuation Models
- **Phase III:** Develop a Framework of Landowners and Water Providers to Design a Market and Funding
- **Phase IV:** Trials with Actual Transactions

ENVIRONMENT

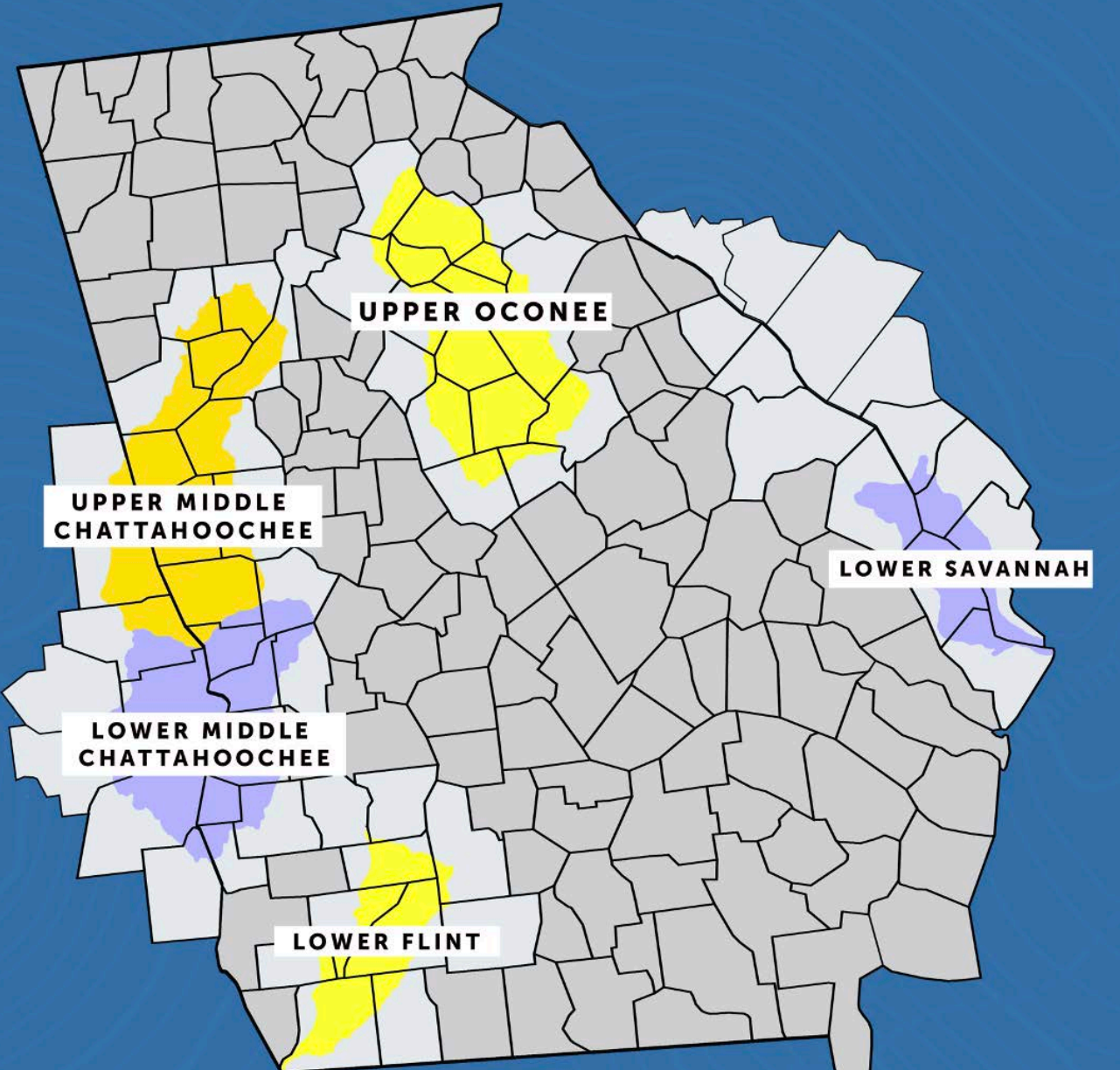
Forest Water Stewardship Payments to Landowners

KEY PARTNERS



NEXT STEPS

- Stakeholder Engagement
- Establish Buyer / Seller Network
- Identify Funding Source





ENVIRONMENT

CARBON 101 INITIATIVE

Member's only education initiative to help increase the knowledge base among the landowner community about carbon markets

- What is additionality & leakage?
- How does validation and verification work?
- Who are credible players in the space?
- How can GFA help me get started?



ECONOMY



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ECONOMY

Logging Sector Efficiency and Modernization

KEY PARTNERS

- ✓ 2018: Log Truck Insurance Rates
- ✓ 2019: Forest Logistics Summit, Tifton, GA
- ✓ 2020: Log Truck Interstate Routing
- ✓ 2020: Log Truck Modernization & Weights Study
- ✓ 2021: [Explore](#) Projects Focused On:
 - ✓ Tort Solutions for Log Trucks
 - ✓ SYP Export Markets
 - ✓ Bridges & Routing Sensitivity Analysis



ECONOMY

Mass Timber Promotion

KEY PARTNERS



- ✓ **2017:** Hosted Southeast Mass Timber Symposium
- ✓ **2018 - 2019:** Georgia Delegation to the International Mass Timber Conference
- ✓ **2019:** Mass Timber Education Tour in Oregon
- ✓ **NEXT STEPS:** Mass Timber Demonstration Project

SAVE THE DATE

LIMITED ATTENDANCE



2021 ANNUAL CONFERENCE

HILTON HEAD ISLAND , SC | JULY 16 – 18, 2021



FULLY VIRTUAL EVENT | JULY 26 – 29, 2021



MEMBERSHIP DIRECTOR



Tim Miller

Membership Director
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